

# Planning and Budgeting Cloud

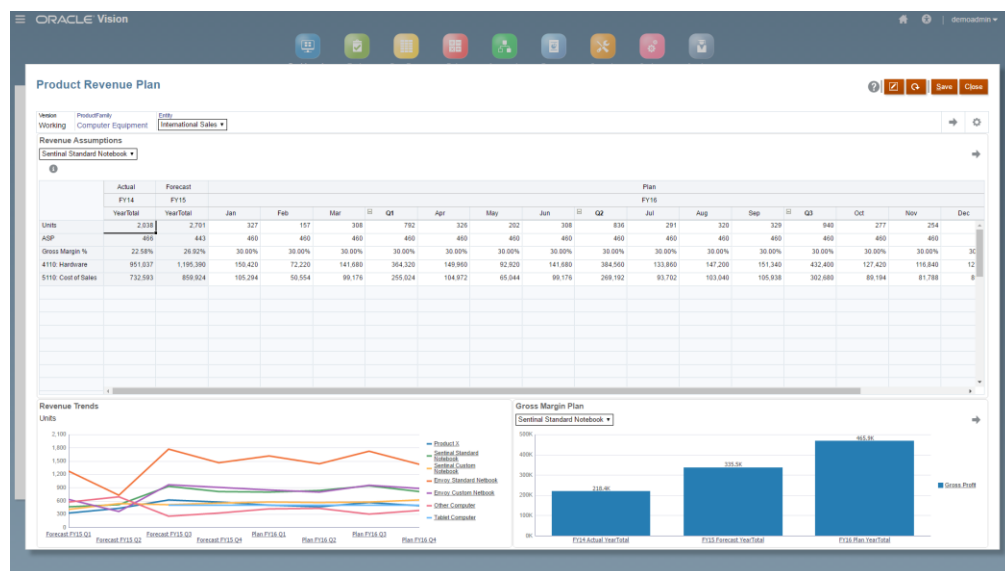
Oracle Planning and Budgeting Cloud has enabled thousands of organizations of various sizes to quickly adopt world-class planning and budgeting applications with no CAPEX infrastructure investments, driving market-leading functionality across lines of businesses in the enterprise with flexible and customizable deployment options and virtually no learning curve.

## COMPLETE PLANNING, BUDGETING AND FORECASTING SOLUTION IN THE CLOUD

Oracle Planning and Budgeting Cloud Service is a planning, budgeting, and forecasting solution used by many large, medium and small companies worldwide to solve enterprise-wide business planning use cases. Oracle Planning and Budgeting Cloud Service provides a rich Web and Microsoft Office work environment that has solved a wide variety of financial, sales and operational planning use cases across multiple industries.

### Key Business Benefits

- No hardware or IT investments
- Fully customizable and owned by Lines of Business
- Migrate from disconnected planning tools and spreadsheets
- Work with latest version of the software
- Multiple environments and global data centers for deployment
- Seamless monthly patching
- Low cost and time to implement
- Customize solutions to your specific business needs



Dashboards within the planning application make it easy for business users

## INTEGRATED ENTERPRISE-WIDE PLANNING AND BUDGETING PROCESS

Planning and budgeting in most organizations tends to collaborate typically using spreadsheets being exchanged between and within operations, lines of business, and finance teams.



Oracle Planning and Budgeting Cloud Service facilitates both enterprise level and departmental level planning process by providing both Excel-based and web-based Excel-like modeling, planning and approval capabilities within one collaborative scalable solution. Sales, operational and strategic plans can be linked to long-term and near-term financial plans. The solution is easy to implement within a few weeks for a bottoms-up or top-down planning process using driver-based or conventional planning methods. Oracle Planning and Budgeting Cloud Service uses a powerful calculation engine that can be used to express a range of business logic with fast in-memory aggregation and instant analysis and reporting. Oracle Planning and Budgeting Cloud Service provides user defined task and navigation flows that can be customized based on usage needs of different groups of users.

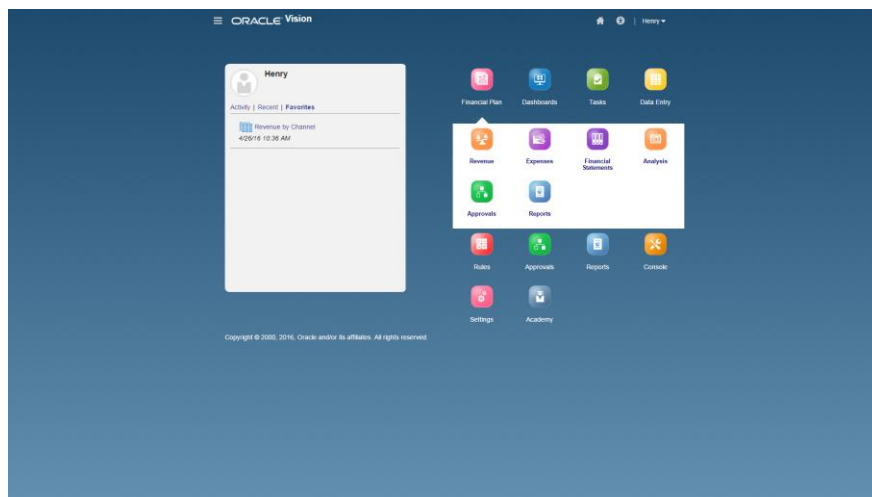
## ROBUST MODELING WITH SANDBOXING AND PREDICTIVE ANALYTICS

Companies today are faced with a rapidly changing business environment. Demand is volatile, costs fluctuate and the supplier landscape is constantly changing. A key requirement to stay ahead of the competition is to understand this volatility and model for these financial and operational changes quickly based on fast changing assumptions.

Oracle Planning and Budgeting Cloud Service provides sophisticated modeling and predictive analytical capabilities that allow users to create multiple what-if versions and slice and dice data based on various what if assumptions. Oracle Planning and Budgeting Cloud Service also has a rolling forecast wizard which makes it simple to implement a drive- based rolling forecast process in which the forecasting time horizon rolls forwards across years with the passage of time.

## CONNECT A WIDE USER COMMUNITY WITH AN INTUITIVE, MOBILE-READY USER INTERFACE

Oracle Planning and Budgeting Cloud Service uses modern html5- based browser interface to enable business users to easily view plans and reports on the web or on their mobile devices. The interface's capabilities are kept consistent with other Oracle Cloud Solutions to ensure a similar look and feel. Robust dashboard and report creation capabilities are provided to enable complete planning, analysis and reporting capabilities all within the same solution.



The intuitive, mobile-ready interface of Oracle Planning and Budgeting Cloud Service combines task lists, instructions, dashboards and graphical reports

## LEVERAGE EXISTING USER COMPETENCIES WITH MICROSOFT OFFICE INTEGRATION

Oracle Planning and Budgeting Cloud Service offers comprehensive integration with Microsoft Office tools such as Microsoft Outlook, Excel, Word and PowerPoint using capabilities of Smart View for Office add-in.

### Key Features

- Intuitive, role-based web and MS Office interfaces
- Flexible driver based what if modeling capabilities
- Built in financial intelligence and spreading logic
- Built-in commentary and annotation capabilities
- Flexible workflow and plan management capabilities
- Robust reporting and ad-hoc analysis with formatting and charting support
- Automated integration from Oracle and other ERP systems
- Oracle security and reliability of all Oracle Cloud deployments

Users can use Excel as their modeling environment for adding custom members on the fly and slicing and dicing data using Excel based ad-hoc. Users can also create data grids using Microsoft Excel functionality like Excel formulas and formats. Common planning actions, such as spreading and allocation, are available within planning data grids rendered within Microsoft Excel.

Additionally, users can directly integrate data from Oracle Planning and Budgeting Cloud Service into Microsoft PowerPoint and Microsoft Word to create reports. This allows the creation of highly customized documents and presentations with accurate information, and users can automatically refresh the report when the underlying data changes. The end result: reduced manual intervention, improved data integrity, and increased reporting accuracy.

## INTEGRATE PLANNING AND MANAGEMENT REPORTING SEAMLESSLY

Reports and dashboards that display plan, forecast and actual data can be created in minutes and any change made to the plans in Oracle Planning and Budgeting Cloud Service are instantaneously reflected in the content of the reports and dashboards. Using the web interface users can access user-friendly dashboards, interactive analytics, and richly formatted financial reports while interacting with the planning system.

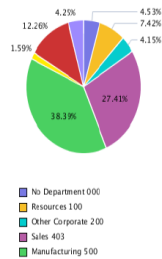


### Vision Operations Functional Income Statement

Forecast  
Report Run Date: 09-May-16 10:26:00 PM by Henry

	Q3 FY15	Q4 FY15	Q1 FY16	Q2 FY16	Rolling FY16
Total Revenue	96,014,112	96,896,778	86,299,455	92,906,431	372,116,775
Total Cost of Sales and Service	57,378,335	57,882,254	53,790,469	57,895,161	227,046,219
Gross Profit	38,635,776	38,914,524	32,508,986	35,011,270	145,070,556
Gross Margin %	40.2%	40.2%	37.7%	37.7%	39.0%
No Department	447,515	458,681	460,252	496,164	1,862,613
Resources	733,464	707,883	1,465,837	1,610,867	4,518,051
Other Corporate	410,628	410,291	1,340,150	1,168,095	3,329,164
Sales	2,710,336	2,963,990	3,144,054	3,196,680	12,015,090
Manufacturing	3,795,888	3,754,320	10,649,854	7,204,057	25,404,130
Other Departments	157,654	157,654	358,269	358,269	1,031,845
Finance and Accounting	1,212,289	1,231,010	2,940,124	2,765,829	8,149,252
HR and Administration	420,426	391,287	930,462	968,241	2,710,415
Pretax Income from Operations	28,747,577	28,839,407	11,219,345	17,243,068	86,049,397
Total Other Income & Expense	0	0	0	0	0
Total Pretax Income	28,747,577	28,839,407	11,219,345	17,243,068	86,049,397
Total Provision for Income Taxes	0	0	10,595,875	10,598,893	21,194,769
Net Income	28,747,577	28,839,407	623,469	6,644,175	64,854,628

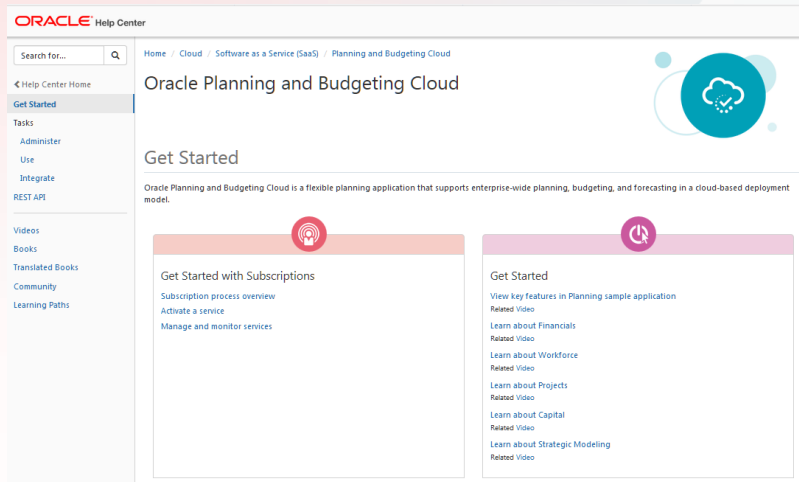
Operating Expenses



Built-in analysis and reporting capabilities simplify report creation and consumption by business end users

## SPEED ADOPTION WITH CLOUD-SPECIFIC FEATURES

In today's dynamic business environment, organizations cannot afford lengthy implementation cycles and need to get up and running quickly on their new software applications. Oracle Planning and Budgeting Cloud Service incorporates a number of cloud-specific features to make it extremely easy to get users up and running with virtually zero training needed. These include a built in capabilities like multi-currency translations, time series spreading based on calendar definition, large amount of online help and tutorials, as well as best practice templates and guides. To simplify administration, Oracle Planning and Budgeting Cloud Service includes diagnostics and governors that assist with monitoring and troubleshooting an application.



Online help and best practice guides speed implementation and adoption

## INTEGRATION CAPABILITIES

Oracle Planning and Budgeting Cloud Service includes integration capabilities that enable automated data imports from and extracts to on premise or cloud based applications. Oracle Planning and Budgeting Cloud Service is integrated out of box with Oracle ERP Cloud Service to enforce closed-loop processes for planning, budgeting, transacting, and measuring results. The Service provides open interface REST based Web Services that can be used to customize connections with any third party source or target system.

## ORACLE CLOUD

The Oracle Cloud is an enterprise cloud for business. The Oracle Cloud offers self-service business applications delivered on an integrated development and deployment platform with tools to rapidly extend and create new services. With predictable subscription pricing, our cloud delivers instant value and productivity for end users, administrators and developers.

Customers are adopting cloud computing in many different ways. Oracle's strategy is to offer customer choice and flexibility with the broadest, most complete portfolio of cloud services and products that enable the cloud. The applications and databases deployed in the Oracle Cloud are portable and can be easily moved to/from a private cloud or on premises environment. In addition, Oracle Cloud provides an extensive array of timely and relevant 3rd party content to enrich applications. Finally, our cloud services are built on the Oracle Exalogic Elastic Cloud and Oracle Exadata Database Machine, together offering a platform that delivers extreme performance, redundancy, and scalability.

## ORACLE ENTERPRISE PERFORMANCE MANAGEMENT APPLICATIONS

Oracle Enterprise Performance Management (EPM) Cloud is the most complete and connected EPM solution to give you the agility you need to outperform in today's constantly evolving business landscape.

### Related Products

Oracle enterprise performance management applications provide the following capabilities:

- Strategy Management
- Financial Close and Reporting
- Planning, Budgeting and Forecasting
- Profitability and Cost Management
- Enterprise Data Management

### Other Related Products

- Oracle ERP Cloud
- Oracle SCM Cloud
- Oracle HCM Cloud
- Oracle CX Cloud

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## Integrated Cloud Applications & Platform Services

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